



BIN BAHYAN
ADVOCATES &
LEGAL CONSULTANTS

A long-exposure photograph of the Dubai skyline at night, featuring the Burj Khalifa as the central focus. The city lights and traffic on the roads below create a vibrant, illuminated scene.

FIRM PROFILE

Dubai | Abu Dhabi | Al Ain

ABOUT US

BBA is a vibrant and well-established UAE-based boutique law firm with offices in Dubai, Abu Dhabi, and Al Ain for more than 15 years.

Our legal advice is versatile, combining knowledge of regional market trends with international best practice; such understanding of UAE culture assists our Clients in navigating the UAE legal landscape smoothly while prioritizing their business aspirations and particulars.

Our talented regional team, fluent in Arabic, English, French, and Italian, hails from diverse legal and

ethnic backgrounds and combines top-tier global knowledge with the unique cultural and industry varia of the Middle East.

We possess jurisdictional rights of audience where our offices operate and we collaborate with carefully selected foreign law firms to assist our Clients in resolving legal issues worldwide.

Our Clients represent diverse industries and interests, spanning the public and private sector, domestically and internationally headquartered.

OUR EXPERTISE

- Corporate
- Commercial
- Banking & Finance
- Litigation & Dispute Resolution
- Real Estate
- Construction
- Employment
- Debt Recovery
- Intellectual Property
- Family Law

OUR CLIENTS

- Private & Public Companies
- Domestic & International Organizations
- Financial Institutions
- Directors & Shareholders
- Individuals
- Professionals
- Developers
- Contractors & Subcontractors
- Suppliers
- Insurances
- Brokers & Agents



CORPORATE

Corporate activity, more than in other jurisdictions, underpins every facet of commercial life in the UAE.

BBA remains at heart dedicated to comprehensively assisting in the incorporation of start-ups as well as supporting larger and more complex businesses with the best corporate solutions.

We constantly guide foreign entities unfamiliar with the region to select and structure the most appropriate corporate vehicle and governance for their business objectives. Our involvement tends to be intuitive and practical, not just advisory.

At BBA we serve an impressive client profile. From innovative startups to SMEs and multinational vertically integrated conglomerates, from subsidiaries and JVs to holding companies.

- Our deep understanding of regional and even international M&A transactions allows us to effectively advise our Clients during every stage of negotiations to finalize successful deals while limiting risks;
- Our familiarity with capital markets and heavily regulated domestic regimes is vital for financial institutions, acquisition departments, investment companies, and specialized professionals;

- Our insight in full-cycle private equity transactions improves Clients' investment strategies towards target companies. Private Clients, Middle Eastern or multinational commercial units, financiers, acquirers and their management teams can benefit from our consultation;
- Our extensive knowledge of local and federal laws, free trade zones, offshore structures, financial services and capital market regulations, promotes our Clients' objectives, be it single project or ongoing operation.

OUR SERVICES

- General Corporate Advisory
- Company Incorporation
- Corporate Secretarial
- Regulatory Compliance
- Corporate Governance
- Legal Due Diligence
- Mergers & Acquisitions

COMMERCIAL

At BBA, our ethos regarding business arrangements is pragmatic, strategy and goal-oriented.

We negotiate and draft a wide range of contracts, within the framework of a suite of domestic and multi-jurisdictional solutions, that cover all stages of business development, consistently focused on our Clients' business and legal interests.

In particular, our highly qualified team is familiar with the most relevant contractual forms in the region from joint ventures, franchises and commercial agencies to the latest contractual trends introduced by the sharing economy.

Where protocols of regional business custom change, BBA's deep sectoral knowledge ensures smooth execution of formal transactions, while instrumentalizing less formal arrangements as both are an integral component of international corporate realities.

Our familiarity with in-house legal requirements, our Clients' commercial needs and ambitions, allows us to assist their internal legal departments with their regular and extraordinary needs.

OUR SERVICES

- Contractual Drafting & General Advisory
- Commercial Agency, Franchising & Joint Ventures
- Competition & Procurement Agreements
- Consumer Protection
- Banking & Finance Products
- Service Contracts
- Supply Chain & Logistics Related Contracts
- E-commerce, Blockchain, IT & Data protection & Privacy

BANKING & FINANCE

One of BBA's core competencies is financial advisory service. Operating from an international financial hub allows us to offer our Clients a vast range of financial solutions; the more complex the variety of legal advice, the more adept we are to answer the call.

A wide array of individual and corporate borrowers, investors, domestic and international financial institutions often need concentrated support and customized solutions for different legal queries. In such cases, specialized insight is key.

For instance, structured investment funds or asset finance transactions, especially in the strategic

acquisition context, remain relevant in the fast-paced Gulf marketplace, and BBA is responsive to that reality.

Furthermore, we are fluent in regional governing laws and regulations, issuing incisive legal opinions and advice to our sophisticated Clients such as banks' acquisition finance departments and private equity management teams.

OUR SERVICES

- Finance & Investment Contracts
- Conventional Securities Documentation
- Lending Products
- Commercial Transactions
- Consumer & Treasury Products
- Multinational Banking & Finance Transactions
- Investment Fund Contracting
- Capital & Secondary Markets
- Sharia & Islamic Compliant Instruments

INSURANCE & REINSURANCE

At BBA pay close attention to the evolving regulatory insurance and reinsurance sector - one that has grown from a relatively novel field to an all-purpose multi-industry vocation.

We are familiar with its diverse applications in life, medical, corporate, media, entertainment, events, travel, sports, professional malpractice, vehicle, maritime, construction and Islamic Shari'ah compliant insurance schemes.

Insurance companies, brokers, agents, third party administrators and underwriters can trust us to understand their industry's evolving regimes for their risk management, due diligence and instrumentation concerns.

OUR SERVICES

- Policy & Products Structuring
- Insurance Scheme Structures & Compliance
- Insurance Regulation Updates
- Insurance Claims Handling, Litigation & Arbitration
- Corporate Insurance & Insurance Company Setup

For instance, regulatory approval obtention from authorities and official channels for insurance practitioners can sometimes be a lengthy and convoluted process. Our assiduous and meticulous contractual drafting expedites such procedures and prevents any snag and pitfall that could cause delay.



CONSTRUCTION

BBA is rooted in the beating heart of a booming construction hub. Our commitment and in-depth understanding of the legal and regulatory practice operating around the Gulf construction industry makes us a high-value choice for our Clients.

Our approach to all construction-related contractual, logistical and litigation fields is insightful and intuitive. We cover the full turn-key spectrum of construction-process legal services, from inception to completion.

At BBA, we supplement these services by intersecting them with our real estate, manufacturing and industrial law practice; by doing so, we provide specifically tailored contractual provisions that add an extra layer of legal coverage for international developers, engineers and contractors.

BBA's intersectoral approach affords our Clients an integrated and comprehensive protection for their construction activities and projects. We take extra measures to ascertain that these customized contractual arrangements remain compliant both with international best practices and local regulatory requirements.

OUR SERVICES

- Joint Venture Advisory
- Contract & Subcontract Agreements
- Pre & Post Tender Procedures
- Offset, Municipal & Regulatory
- Corporate Governance & Risk Management
- Supply Chain & Logistics Arrangements
- Asset, Equipment Acquisition & Disposal
- Plant & Equipment Hires
- Project Insurance
- Environmental Planning & Labor Legislation
- Construction Litigation & Arbitration

REAL ESTATE

The UAE is internationally renowned as a real estate hub. BBA's strong real estate practice expedites transactions through extensive knowledge of property regimes in the UAE and the Gulf region, in both the private and public sectors.

We know how important and complex real estate regulation can be, therefore we keep our Clients updated with the latest legislation enacted by public authorities, also soliciting direct clarification from government departments when any legislative ambiguity may jeopardize our Clients' business.

At BBA, we further cultivate our Clients' trust through pragmatic, commercially astute and strategic advice, often regularly collaborating with third parties to do so. Our services that integrate insight with action, cover routine residential as well as commercial properties.

We spare no effort keeping a sharp lookout for any litigation or finance implications for those Clients with more complex multinational real estate transactions. This ethic we emphasize especially where real estate and construction law intersect.

OUR SERVICES

- Real Estate Transactions
- Real Estate Licensing & Registration
- Escrow Arrangements
- Freehold, Leasehold & Co-Proprietary
- Leisure, Tourism & Hotel Management
- Real Estate Dispute Resolution – Arbitration & Litigation
- Real Estate Banking & Financing
- Property Investment Acquisition & Disposal
- Landlord-Tenancy Relations

INTELLECTUAL PROPERTY

A world governed by fast communications and massive data exchange means that many intangible products such as ideas, designs, brands, logos, images are fungible. Intellectual Property (IP) is thus a critical commercial asset for all businesses.

BBA is adept at copyright and trademark protection and development. We assist our Clients where sometimes native uncertainty about IP technicalities reign. In more specialized fields like patents, we work to ensure domestic and international protection to optimize IP value.

From the service to the industrial sector, be it artistic work (paintings, sculpture, art installation, books, scripts, video or music) or industrial design, we stress

that our Clients procure the best legal protection prior to circulating its creation.

Through customised contractual drafting and review, we safeguard our Clients' IP confidentiality from infringement, abuse and exploitation in a sometimes unscrupulous market.

Furthermore, our insight into IP nature and legal parameters delivers differentiated service for multi-jurisdictional IP infringement litigation, especially where counterfeit and contraband are concerned.

OUR SERVICES

- Licensing & Rights Registration
- IP documentation - Sale, Purchase, Non-Disclosure & Assignments
- Due diligence - Infringement Identification & Author Rights
- Database Rights & Design Protection
- Franchising, Passing off, Disposal, Ideas Outsourcing
- IP Litigation, Dispute Resolution, Examination & Mediation
- Copyright - Written & Artistic Work Management
- Trademarks - Names, Logos, Brands Management
- Patents - Ideas, Know-How, Inventions Management
- Software - Domain Names, Website & App Contents

EMPLOYMENT

The employer-employee relationship is a key part of a business' life-cycle, especially in a cosmopolitan commercial and financial hub like the UAE that on the one hand attracts a high volume of global skilled and unskilled labor, and on the other generates high turnover.

At BBA we believe that proficiency in employment law is key to managing crucial legal phenomena that interact with labor relations, therefore we emphasize a practice of well drafted and periodically reviewed employment contracts from standard to bespoke.

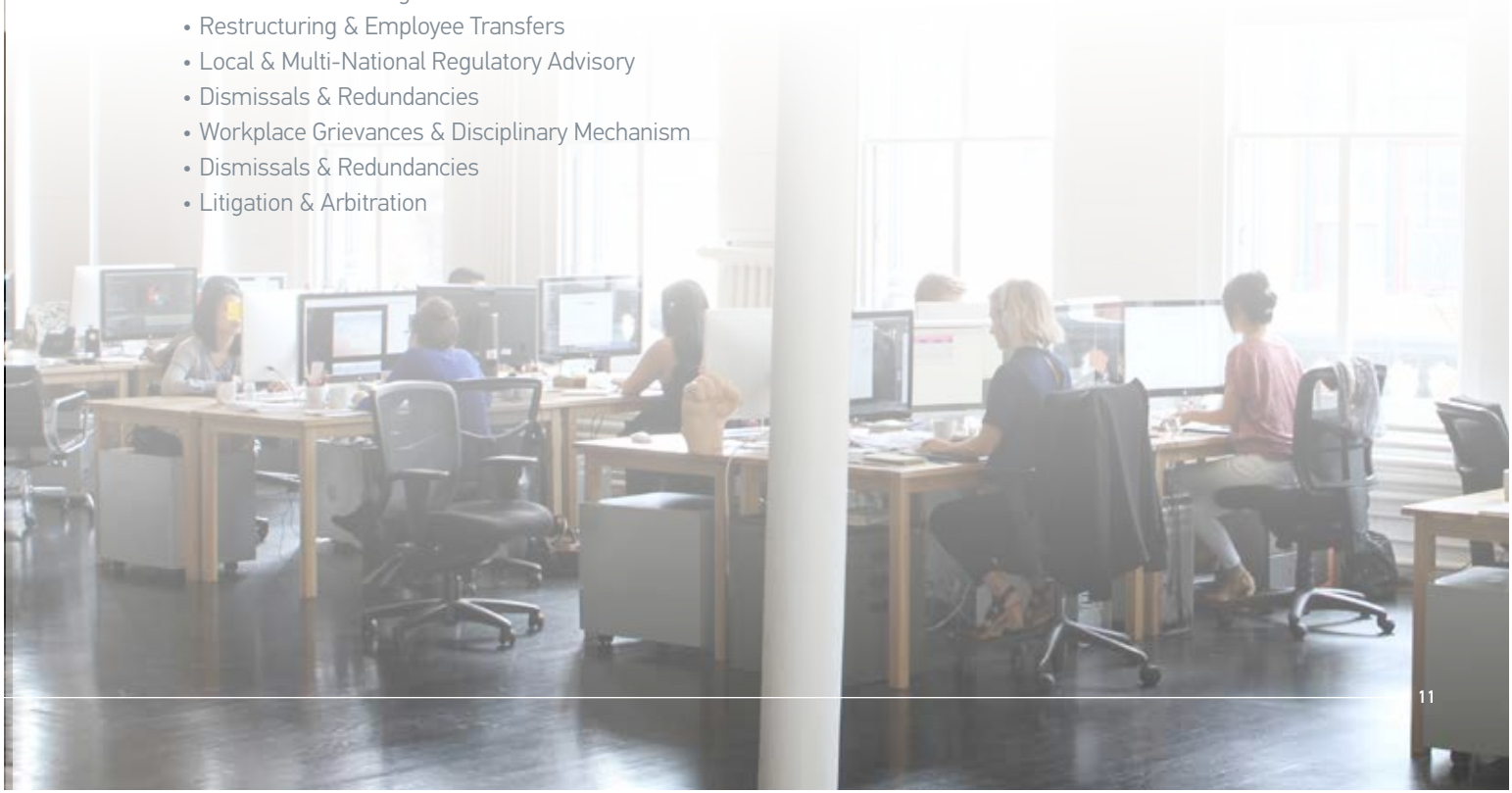
We guide our Clients to adapt their internal staff, HR policies, procedures and documentation to both Emirate and Federal standards and regulations. At

the same time, we assist our Clients in more complex M&A transactions that involve legal due diligence and compliance.

Our risk-management philosophy assists those of our Clients seeking flexible corporate support, which is why we endorse dispute prevention toward settlement arrangements. Nevertheless, when a dispute cannot be resolved amicably, our Clients benefit from our extensive experience in litigation and arbitration proceedings.

OUR SERVICES

- Employment & Secondments Contracts
- Policies, Procedures & Employee Handbooks
- Confidentiality, Non-Compete & Restrictive Covenants
- Remuneration, Benefits & Gratuities
- M&A Labor Due Diligence
- Restructuring & Employee Transfers
- Local & Multi-National Regulatory Advisory
- Dismissals & Redundancies
- Workplace Grievances & Disciplinary Mechanism
- Dismissals & Redundancies
- Litigation & Arbitration





FAMILY LAW

Society has changed dramatically over the last decades with a significant impact on family structures, and the UAE is not exempt. BBA is thus sensitive to the diverse domestic and international family law regimes.

As private family advisors, we seek outcomes through proactive mediation between estranged couples to ensure that their actions reflect their real interests. However, sometimes despite our Clients' best efforts, family breakdown occurs, and marriages may often end in divorce.

In disputes involving divorces, we guide our Clients of all cultures (expats & UAE nationals) towards amicable resolution, to avoid costly litigation where possible. Nonetheless, we vigorously represent our Clients when litigation is the only viable and appropriate option.

OUR SERVICES

- Muslim & Non-Muslim Divorces
- Prenuptial Agreements
- Custody & Guardianship
- Spousal & Child Financial Support
- Wills for Muslim & Non-Muslim
- Trusts, Probate & Estate Planning
- Inheritance Disputes

We also adopt a precautionary policy, advising families with large estates to conduct them in diverse corporate forms as a surefire channel for wealth preservation and succession planning through bespoke instruments and Trusts.

Moreover, we assist our Clients in protecting their loved ones in case of unfortunate events by drafting wills that foresee guardianship and custody of minors, asset allocation, administration and management.

DEBT RECOVERY & INSOLVENCY

Insolvency and debt recovery are an unfortunate feature of any business environment, especially in an international commercial hub like the UAE.

At BBA, we know how to manage even the most complex debt recovery scenarios, since enforcement regimes are instrumental in maintaining regulatory trust and merchant confidence.

We assist our Clients in recovering their debts within the UAE rapidly and effectively, however, since cross-border contracting and credit-extensions further exacerbate debt defaults, we also assist our Clients to launch recovery proceedings against foreign-held assets.

Our pragmatic approach benefits creditors, debtors, administrators and liquidators at any stage, by

protecting their interests while saving time and resources.

For corporate bodies, we skillfully manage debtor-creditor relations to avoid litigation. Alternatively, we advise them on sophisticated schemes regarding debt-scheduling financial instruments. For individual creditors and defaulters, we help establish voluntary arrangements to guarantee future ease of business and settlement of obligations in arrears.

In all cases, where litigation is inevitable, our expert team vigorously protects our Clients' rights and pursues their interests.

OUR SERVICES

- Domestic Debt Recovery
- Debts Negotiations
- Debts Settlement
- International Debt Recovery
- Enforcement of Judgements
- Precautionary Attachment Orders
- Preventive Composition
- Personal Insolvency
- Bankruptcy



LITIGATION

Disputes are unfortunate yet inevitable features that considerably impact personal and commercial life. One must always handle such scenarios with the utmost gravity.

BBA is familiar with the litigation environment and guarantees that its Clients, both domestic and international, are regularly appraised of any relevant legislation that might impact their business and legal actions.

Our litigation department is skilled and staffed with lawyers who have rights of audience in all Emirates, yet understand trends in the Middle East and the wider region.

OUR EXPERTISE

Criminal Litigation

- Violent Crimes
- Professional Negligence
- Bounce Cheques
- Defamation
- Public Indecency
- Drug Offenses
- Weapons Possession
- Alcohol Offenses
- Theft
- Financial Crimes
- White Collar Crimes
- IP Crimes

Family Law Litigation

- Personal Status
- Divorce & Separation
- Guardianship & Custody
- Estate Allocation
- Financial Restitution
- Trusts
- Wills & Probate
- Inheritance Disputes

We provide legal advice and rigorous assistance to our Clients throughout all stages of potential litigation by well-drafted legal pleadings and vigorous representation in Court.

As such processes can be protracted, we approach disputes with recommendations that economize Clients' time and costs through preliminary alternative mechanisms like negotiation and mediation.

Where litigation is inevitable, we go all the way, representing international and domestic Clients before all Courts and special tribunals in the UAE; we also assist our Clients abroad through our selected partners.

Civil and Commercial Litigation

- Contractual Disputes
- Commercial Disputes:
 - M&A Disputes
 - JV Disputes
 - Antitrust
 - Management Liability
 - Insolvency & Bankruptcy
 - Franchise & Agency Breach
 - Banking
 - Real Estate Disputes
 - Employment Contracts
 - Insurance Disputes
 - IP Infringement
 - Professional Liability
 - Alternative Disputes Resolution in UAE & International Bodies



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